## **NELCO LIMITED**

REGD. OFFICE :- EL-6, TTC INDUSTRIAL AREA, MIDC, ELECTRONICS ZONE, MAHAPE, NAVI MUMBAI - 400 710

## Unaudited Consolidated Financial Results for the Quarter and half year ended 31st March 2013

|            | naddited 30113011dated i mancial Results for  |                         |                         | a man year              | Cilucu     | o i marc   | Rs. In Lakhs          |
|------------|---|-------------------------|-------------------------|-------------------------|------------|------------|-----------------------|
|            |   | 3 months                | Preceding 3             | Corresponding           | 6 Months   | 6 Months   | Previous              |
| Sr.        | Particulars   | period                  | Months                  | 3 Months ended          | ended      | ended      | year                  |
| No.        | i diticulars  | ended                   | ended                   | 31.03.2012 in the       | 31.03.2013 | 31.03.2012 | ended                 |
|            |   | 31.03.2013<br>Unaudited | 31.12.2012<br>Unaudited | previous year Unaudited | Unaudited  | Unaudited  | 30.09.2012<br>Audited |
| 1.         | Income from Operations  | Oriaudited              | Orlaudited              | Oriaudited              | Oriadulted | Oriaudited | Addited               |
|            | a) Sales / Income from Operations   | 2,819                   | 3,399                   | 5,481                   | 6,218      | 8,671      | 16,371                |
|            | Less: Excise Duty   | 2                       | 15                      | 116                     | 17         | 155        | 319                   |
|            | Net Sales / Income from Operations  | 2,817                   | 3,384                   | 5,365                   | 6,201      | 8,516      | 16,052                |
|            | b) Other Operating Income   | 16                      | -                       | -                       | 16         | 3          | 20                    |
|            | Total Income From Operations (net)  | 2,833                   | 3,384                   | 5,365                   | 6,217      | 8,519      | 16,072                |
| 2.         | Expenses  |                         |                         |                         |            |            |                       |
|            | a) Cost of material consumed  | 38                      | 172                     | 759                     | 210        | 859        | 1,918                 |
|            | b) Purchase of stock- in-trade  | 963                     | 1,173                   | 1,916                   | 2,136      | 3,342      | 5,559                 |
|            | c) Changes in Inventories of finished goods, work-in-progress and   |                         |                         |                         |            |            |                       |
|            | stock-in-trade  | (119)                   | 261                     | 424                     | 142        | (57)       | (50)                  |
|            | d) Employees Benefit Expense  | 584                     | 707                     | 521                     | 1,291      | 1,065      | 2,183                 |
|            | e) Depreciation and amortization expenses   | 227                     | 227                     | 219                     | 454        | 438        | 884                   |
|            | f) Provision for foreseeable losses g) Transponder charges  | 345                     | 346                     | 330                     | 691        | 34<br>609  | 1,292                 |
|            | h) Other expenses (Refer Note 2)  | 920                     | 943                     | 934                     | 1,863      | 1,886      | 3,839                 |
|            | Total Expenses  | 2,958                   | 3,829                   | 5,103                   | 6,787      | 8,176      | 15,625                |
| 3.         | Profit / (Loss) From Operations before other income, finance costs and  | 2,930                   | 3,029                   | 3,103                   | 0,767      | 0,170      | 13,023                |
| ٠.         | exceptional Items (1 - 2)   | (125)                   | (445)                   | 262                     | (570)      | 343        | 447                   |
| 4.         | Other Income  | 2                       | 18                      | 6                       | 20         | 156        | 271                   |
| 5.         | Profit / (Loss) from ordinary activities before Finance Costs and Exceptional   | _                       |                         |                         |            |            |                       |
|            | Items (3 + 4)   | (123)                   | (427)                   | 268                     | (550)      | 499        | 718                   |
| 6.         | Finance cost  | 247                     | 263                     | 211                     | `51Ó       | 389        | 900                   |
| 7.         | Profit / (Loss) from ordinary activities after Finance Costs but before   |                         |                         |                         |            |            |                       |
|            | Exceptional Items (5 - 6)   | (370)                   | (690)                   | 57                      | (1,060)    | 110        | (182)                 |
| 8.         | Exceptional Items   | -                       | -                       | -                       | -          | -          | 268                   |
| 9.         | Profit / (Loss) from ordinary activities before tax (7 + 8)   | (370)                   | (690)                   | 57                      | (1,060)    | 110        | 86                    |
| 10.        | Tax expense   |                         |                         |                         |            |            |                       |
|            | a) Current Tax  | -                       | (18)                    | 15                      | (18)       | 31         | 49                    |
|            | b) Deferred Tax   |                         | (9)                     | (8)                     | (9)        | (15)       | (33)                  |
| 11.        | Net Profit/ (Loss) from ordinary activities after tax (9 - 10)  | (370)                   | (663)                   | 50                      | (1,033)    | 94         | 70                    |
| 12.        | Add: Share of Profit/(Loss) of Associate  | 11                      | (2)                     | 11                      | 9          | 18         | 33                    |
| 13.        | Net Profit/ (Loss) after tax, share of profit of associate (11+12)  | (359)                   | (665)                   | 61                      | (1,024)    | 112        | 103                   |
| 14.<br>15. | Paid up equity share capital (face value Rs.10/-) Reserves excluding Revaluation Reserve as per Balance Sheet of previous | 2,282                   | 2,282                   | 2,282                   | 2,282      | 2,282      | 2,282                 |
| 15.        | accounting year   |                         |                         |                         |            |            | 972                   |
| 16.        | Earnings Per Share Basic and Diluted (before and after extraordinary items)   |                         |                         |                         |            |            | 0,2                   |
|            | (of Rs. 10/-each) (not annualised):   | (1.58)                  | (2.91)                  | 0.27                    | (4.49)     | 0.49       | 0.45                  |
|            |   | 3 months                | Preceding               | Corresponding           | 6 Months   | 6 Months   | Previous              |
| Sr.        | De d'e Lee  | period                  | 3 Months                | 3 Months ended          | ended      | ended      | year                  |
| No.        | Particulars   | ended                   | ended                   | 31.03.2012              | 31.03.2013 | 31.03.2012 | ended                 |
|            |   | 31.03.2013              | 31.12.2012              | in the                  |            |            | 30.09.2012            |
|            |   |                         |                         | previous year           |            |            |                       |
| Α          | PARTICULARS OF SHAREHOLDINGS  |                         |                         |                         |            |            |                       |
| 1          | Public shareholding   | 44005040                | 4400=040                | 11005010                | 44005040   | 4400=040   | 4400=040              |
|            | - Number of shareholding  | 11385810                | 11385810                | 11385810                | 11385810   | 11385810   | 11385810<br>49.90     |
| 2          | Percentage of shareholding     Promoter and promoter group shareholding   | 49.90                   | 49.90                   | 49.90                   | 49.90      | 49.90      | 49.90                 |
| -          | a) Pledged/Encumbered   |                         |                         |                         |            |            |                       |
|            | - Number of shares  | -                       | -                       | -                       | -          | -          | -                     |
|            | - Percentage of shares (as a % of the total shareholding of promoter and  |                         |                         |                         |            |            |                       |
|            | promoter group)   | -                       | -                       | -                       | -          | -          | -                     |
|            | - Percentage of shares (as a % of the total share capital of the company)   | -                       | -                       | -                       | -          | -          | -                     |
|            | b) Non-encumbered - Number of shares  | 11432590                | 11432590                | 11432590                | 11432590   | 11432590   | 11432590              |
|            | - Percentage of shares (as % of the total shareholding of promoter and  | 11402000                | 11402000                | 11-402000               | 11402000   | 11-02000   | 11-02030              |
|            | promoter group)   | 100                     | 100                     | 100                     | 100        | 100        | 100                   |
|            | - Percentage of shares (as % of the total share capital of the company)   | 50.10                   | 50.10                   | 50.10                   | 50.10      | 50.10      | 50.10                 |
|            |   |                         |                         |                         |            | · ·        |                       |

Particulars

B INVESTER COMPLAINTS
Pending at the beginning of the quarter
Received during the quarter
Disposed off during the quarter
NIL
Disposed off during the quarter
NIL
Disposed off during the quarter

Remaining unresolved at the end of quarter NIL Consolidated Statement of Assets and Liabilities Rs. In lakhs **Particulars EQUITY AND LIABILITIES** Shareholders' funds (a) Share capital 2,282 2,282 (52) 972 3,254 (b) Reserves and surplus Sub-total - Shareholders' funds Non-current liabilities (a) Long-term borrowings 226 214 (b) Deferred tax liabilities (net)(c) Other long-term liabilities 231 336 (d) Long-term provisions 577 578 Sub-total - Non-current liabilities 1,034 1,137 Current liabilities 3 (a) Short-term borrowings 8,559 7.251 (b) Trade payables 3,676 3,815 (c) Other current liabilities 995 988 (d) Short-term provisions 487 591 Sub-total - Current liabilities **TOTAL - EQUITY AND LIABILITIES** 15,673 18,344 ASSETS Non-current assets 3,830 3,892 (a) Fixed assets (b) Non-current investments 791 783 (c) Long-term loans and advances Sub-total - Non-current assets 6,101 5,743 2 Current assets 2.097 (a) Inventories 2.005 5,209 (b) Trade receivables 7,600 Cash and bank balances 340 (d) Short-term loans and advances 772 1,272 (e) Other current assets 1.246 1.118 Sub-total - Current assets 9,572 12,601

Consolidated Segment wise Revenue, Results and Capital Employed for the Quarter and half year ended 31st March 2013 Rs. In lakhs 3 months Preceding 3 Corresponding 3 6 Months 6 Months Previous Months Months ended ended period ended year Particulars 31.03.2013 31.03.2012 in the 31.03.2012 ended ended ended 31.03.2013 31.12.2012 previous year 30.09.2012 Unaudited Unaudited Unaudited Unaudited Unaudited Audited Segment Revenue (Net Sales / Income from operations) 5.700 Automation & Control 375 1.301 2.398 1.676 2.913 2,444 3,083 4,542 5,758 10,671 Less : Excise Duty Total 155 2,817 3,384 5,365 6,201 8,516 16,052 Less : Inter Segment Revenue Net Sales / Income from Operations 2,817 3,384 5,365 6,201 8,516 16,052 Segment Results
(i) Automation & Control (603) 628 (247)(356)(304)1,091 **1,017** 2,135 **1,831** (ii) Network Systems Total 145 (120) 25 555 Less:
(i) Interest expense
(ii) Other un-allocable (income) /expenditure net of unallocable (income) / expenditure 225 169 465 336 800 240 571 945 290 330 329 620 (370) Profit/(Loss) Before Tax (690)57 (1,060)110 86 Capital Employed (Segment Assets-Segment Liabilities)
(i) Automation & Control 3,563 4,793 4,314 3,563 (ii) Network Systems 4.704 4.836 4.944 4.704 4.944 5.356 Total Segment Capital Employed (Segment Assets - Segment Liabilities) 8,267 9,629

15,673

18,344

## Notes : -

1 Due to the nature of project business, financial results for the quarter are not representative of the annual results.
2 Other expenditure includes gain of Rs 11.74 lakbs for the quarter ended 31st March, 2013 and gain of Rs 12.59 la

**TOTAL - ASSETS** 

- 2 Other expenditure includes gain of Rs.11.74 lakhs for the quarter ended 31st March, 2013 and gain of Rs 12.59 lakhs for the half year ended 31st March 2013 (gain of Rs.0.85 lakhs for the quarter ended 31st December, 2012, gain of Rs. 68.90 lakhs for the quarter ended 31st March, 2012 and loss of Rs 66.93 lakhs for the half year ended 31st March, 2012 and loss of Rs.129.76 Lakhs for the year ended 30th September, 2012 on account of foreign exchange fluctuations in respect of monetary items (viz foreign currency receivables and payables) in accordance with Accounting Standard 11.
- 3 Figures for the previous periods are re-classified / re-arranged / re-grouped, wherever necessary, as per the format revised by SEBI in conformity with the amended Schedule VI to the Companies Act , 1956 and in order to make it comparable.

| Particulars                        | 3 months   | Preceding 3 | Corresponding 3   | 6 Months   | 6 Months   | Previous   |
|------------------------------------|------------|-------------|-------------------|------------|------------|------------|
|                                    | period     | Months      | Months ended      | ended      | ended      | year       |
|                                    | ended      | ended       | 31.03.2012 in the | 31.03.2013 | 31.03.2012 | ended      |
|                                    | 31.03.2013 | 31.12.2012  | previous year     |            |            | 30.09.2012 |
|                                    | Unaudited  | Unaudited   | Unaudited         | Unaudited  | Unaudited  | Audited    |
| Total Income From Operations (net) | 2,260      | 2,854       | 4,826             | 5,114      | 7,439      | 13,911     |
| rofit before tax                   | (340)      | (626)       | 62                | (966)      | 80         | 109        |
|                                    | (340)      | (626)       | 62                | (966)      | 80         | 109        |

- 5 The unaudited standalone financial results for the quarter and six months ended 31st March 2013 of the Company are available on the Company's website "www.nelco.in", Bombay Stock Exchange's website "www.bseindia.com" and National Stock Exchange's website "www.nseindia.com".
- The above results were reviewed and recommended by the Audit Committee and were approved by the Board of Directors at its meeting held on 3rd May, 2013.

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  The above results were reviewed and recommended by the Audit Committee and were approved by the Board of Directors at its meeting held on 3rd May, 2013.
- In compliance with clause 41 of the listing agreements with Stock Exchanges, a Limited review of the results for the quarter and half year ended 31st March 2013 has been carried out by the Statutory Auditors. This being the first year of limited review of the consolidated results, the figures for the three months and the six months ended 31.03.2012 are as furnished by Management and have not been subjected to a review by the Statutory auditors.
  FOR NELCO LIMITED

P. R. MEN

Place : Mumbai Date : 3rd May, 2013 P. R. MENON CHAIRMAN